CARLOS ESTIMATING



SPEAKER PORTFOLIO

Carlos J. Guzmán, MSCE, CEP

Cost Engineering | Independent Estimating | Bid Evaluation

Miami · Puerto Rico



Carlos J. Guzmán, MSCE, CEP

President, Carlos Estimating, LLC

ABOUT THE SPEAKER

Where Cost Meets Judgment

Carlos J. Guzmán is a cost engineer with more than 25 years of experience in construction estimating, bid evaluation, and project cost control. As President of Carlos Estimating, LLC, he leads an independent consulting firm that helps owners, developers, and public agencies understand what projects should really cost, before they build and while they build.

He speaks in English and Spanish to audiences in the United States, Puerto Rico, and Latin America, translating technical cost engineering into decisions that executives, owners, and project teams can act on.

25+	2	2	CEP
Years of experience	Languages: English & Spanish	Offices: Miami & Puerto Rico	AACE International Certified

BACKGROUND & CREDENTIALS

Credentials Built in the Field

Certifications & Education

- Certified Estimating Professional (CEP), AACE International
- Master of Science in Construction Engineering (MSCE), Columbia University
- B.S., Pratt Institute

Professional Leadership

- President, Carlos Estimating, LLC (Miami and Puerto Rico)
- President (2024), PRAPCE, Puerto Rico chapter
- Active member, ASPE (American Society of Professional Estimators)

Experience

- Patrick Engineering, 2019 – 2023
- Full Scale Contracting, 2012 – 2019
- Earlier career in construction estimating and cost control, bringing the total to 25+ years

SPEAKING TOPICS

Signature Talks

01

Independent Estimates That Hold Up

How owners protect capital before they build. Why an estimate with no stake in the award is the strongest tool an owner has.

02

From Concept to Final Cost

Stage-appropriate estimating: matching the right estimate to each stage of design so budgets stay credible from first idea to final cost.

03

How to Evaluate Bids Without Getting Burned

A practical framework for leveling bids, spotting gaps and unbalanced pricing, and awarding with confidence.

ADDITIONAL TOPICS ON REQUEST

- Change Orders and Claims
- Earned Value in Plain English
- Technology and Judgment in Cost Engineering
- Building the Next Generation of Estimators in Puerto Rico

FORMATS & AUDIENCES

Tailored to Your Event

FORMATS

- Keynote
- Panel
- Hands-on workshop
- Webinar
- Corporate or association talk

LANGUAGES

English | Español

Delivered in the language your audience works in.

IDEAL AUDIENCES

- Developers and institutional owners
- Architects and engineers
- General contractors and subcontractors
- Public agencies and procurement teams
- Professional associations and chapters
- Lenders, insurers, attorneys, and appraisers

SIGNATURE METHODOLOGIES

Frameworks Behind the Talks

BidSURE™

FAST. ACCURATE. CONFIDENT

Fast. Accurate. Confident.

A disciplined approach to bid evaluation that brings speed and consistency to every comparison.

CE Cost INTELLIGENCE™

ELEVATED COST ENGINEERING. INTELLIGENT DECISIONS.

Elevated Cost Engineering. Intelligent Decisions.

Cost engineering that combines data, technology, and expert judgment for sound decisions.

CARLOS ESTIMATING

BOOK THE SPEAKER

Invite Carlos to Speak



Natasha A. Adorno Rivera, M.A.

Business Development Manager

PHONE (787) 615-3833

EMAIL office@carlosestimating.com

WEB www.carlosestimating.com

Follow on LinkedIn | Instagram | YouTube | Facebook: @CarlosEstimating